

Curious Greens	Solid Golds
<p>Communication Tendencies</p> <ul style="list-style-type: none">• Logical and objective• Include facts and information• Big picture• Conceptual• Questioning• Critiquing• Wry sense of humor <p>Greens for the most part, communicate for the purpose of gaining or sharing information. During a conversation, their attention is usually focused on the matter at hand, not on the relationship.</p> <p>Tips for Communication</p> <ul style="list-style-type: none">• Allow them time to ponder• Skip the “small talk”• Avoid redundancy• Give big picture or point first, then fill in details if asked• Don’t misinterpret their need for info as interrogation	<p>Communication Tendencies</p> <ul style="list-style-type: none">• Purposeful• Plans ahead• Respectful• Appropriate• Supportive of policies and rules• Detail oriented• Chronological• Loyal• Devoted <p>Goldes are generally respectful and responsible. They listen for details so they know what their part is. They usually size up a situation for what would be most appropriate before responding.</p> <p>Tips for Communication</p> <ul style="list-style-type: none">• Be prepared, give details• Stay on target, be consistent• Show respect• Don’t interrupt• Recognize their contributions

True Blue	Adventurous Oranges
<p>Communication Tendencies</p> <ul style="list-style-type: none">• Friendly• Helpful• Empathetic• Optimistic• Expressive with emotion• Fostering or maintaining harmony• May use metaphors to embellish points <p>Blue's world revolves around people, relationships, and fostering growth in themselves and others. When speaking, they first focus their attention on establishing a relationship or reconnecting with the person. The information they wish to convey is woven into this relationship-building endeavor.</p> <p>Tips for Communication</p> <ul style="list-style-type: none">• Acknowledge them• Show appreciation• Include them• Have patience• Don't "bark" orders	<p>Communication Tendencies</p> <ul style="list-style-type: none">• Casual• Playful• Spontaneous• Now oriented• Fast-paced• Changes subjects quickly• Straightforward• Active• Involved• Mobile <p>Oranges want to share their opinion the minute it hits their mind. Interested in taking action and being expedient, they may skip the softeners and go straight for the "punch-line".</p> <p>Tips for Communication</p> <ul style="list-style-type: none">• Use "Sound bites"• Move with them while they multitask• Appreciate their innovative approaches• Allow options and flexibility• Minimize rigidity